



**MLS Sales Statistics**

**Number of Sales**

Kauai Island		50 MONTH OF October		58 # Increase / <Decrease>		8 % 16.00% Increase / <Decrease>		396 YEAR TO DATE		576 # 180 Increase / <Decrease>		45.45% % Increase / <Decrease>	
		2009	2010			2009	2010						
<b>ENTIRE</b>	Residential	32	26	<6>	<18.75%>	201	276	75	37.31%				
	Vacant Land	2	11	9	450.00%	60	93	33	55.00%				
	Commercial	0	0	0		5	8	3	60.00%				
	Condominium	16	21	5	31.25%	129	199	70	54.26%				
	Business	0	0	0		1	0	<1>	<100.00%>				
<b>WAIMEA</b>	Residential	2	0	<2>	<100.00%>	21	14	<7>	<33.33%>				
	Vacant Land	0	0	0		1	4	3	300.00%				
	Commercial	0	0	0		0	0	0					
	Condominium	0	0	0		0	0	0					
	Business	0	0	0		0	0	0					
<b>KOLOA</b>	Residential	10	0	<10>	<100.00%>	51	63	12	23.53%				
	Vacant Land	1	4	3	300.00%	17	33	16	94.12%				
	Commercial	0	0	0		0	2	2	0.00%				
	Condominium	5	7	2	40.00%	24	35	11	45.83%				
	Business	0	0	0		0	0	0					
<b>LIHUE</b>	Residential	3	2	<1>	<33.33%>	19	33	14	73.68%				
	Vacant Land	0	0	0		10	11	1	10.00%				
	Commercial	0	0	0		3	1	<2>	<66.67%>				
	Condominium	5	6	1	20.00%	45	64	19	42.22%				
	Business	0	0	0		0	0	0					
<b>KAWAIIHAU</b>	Residential	11	16	5	45.45%	60	97	37	61.67%				
	Vacant Land	1	4	3	300.00%	17	23	6	35.29%				
	Commercial	0	0	0		2	4	2	100.00%				
	Condominium	0	6	6	0.00%	14	46	32	228.57%				
	Business	0	0	0		0	0	0					
<b>HANAIEI</b>	Residential	6	8	2	33.33%	50	69	19	38.00%				
	Vacant Land	0	3	3	0.00%	15	22	7	46.67%				
	Commercial	0	0	0		0	1	1	0.00%				
	Condominium	6	2	<4>	<66.67%>	46	54	8	17.39%				
	Business	0	0	0		1	0	<1>	<100.00%>				

**MLS Sales Statistics**  
**Sales Volume**

Kauai Island		29,008,250	29,039,700	31,450	0.11%	239,832,551	307,384,359	67,551,808	28.17%
		<b>MONTH OF</b>		#	%	<b>YEAR</b>		#	%
		<b>October</b>		Increase / <Decrease>	Increase / <Decrease>	<b>TO DATE</b>		Increase / <Decrease>	Increase / <Decrease>
		2009	2010			2009	2010		
<b>ENTIRE</b>	Residential	20,363,200	16,447,300	<3,915,900>	<19.23%>	156,350,360	181,638,074	25,287,714	16.17%
	Vacant Land	649,000	7,866,000	7,217,000	1112.02%	24,897,204	53,178,750	28,281,546	113.59%
	Commercial	0	0	0		5,501,000	9,272,000	3,771,000	68.55%
	Condominium	7,996,050	4,726,400	<3,269,650>	<40.89%>	53,048,987	63,295,535	10,246,548	19.32%
	Business	0	0	0		35,000	0	<35,000>	<100.00%>
<b>WAIMEA</b>	Residential	1,887,500	0	<1,887,500>	<100.00%>	9,410,500	6,346,000	<3,064,500>	<32.56%>
	Vacant Land	0	0	0		152,500	410,000	257,500	168.85%
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
<b>KOLOA</b>	Residential	5,681,000	0	<5,681,000>	<100.00%>	33,151,000	39,263,223	6,112,223	18.44%
	Vacant Land	350,000	1,094,000	744,000	212.57%	6,321,700	9,546,750	3,225,050	51.02%
	Commercial	0	0	0		0	1,635,000	1,635,000	0.00%
	Condominium	2,268,900	1,773,500	<495,400>	<21.83%>	12,850,400	14,349,900	1,499,500	11.67%
	Business	0	0	0		0	0	0	
<b>LIHUE</b>	Residential	1,446,000	1,040,000	<406,000>	<28.08%>	9,766,000	15,715,150	5,949,150	60.92%
	Vacant Land	0	0	0		2,604,500	2,888,000	283,500	10.89%
	Commercial	0	0	0		4,201,000	1,050,000	<3,151,000>	<75.01%>
	Condominium	1,029,650	814,900	<214,750>	<20.86%>	9,494,787	11,063,640	1,568,853	16.52%
	Business	0	0	0		0	0	0	
<b>KAWAIHAU</b>	Residential	7,546,500	8,994,300	1,447,800	19.19%	33,373,610	59,878,801	26,505,191	79.42%
	Vacant Land	299,000	1,134,000	835,000	279.26%	4,904,504	8,043,000	3,138,496	63.99%
	Commercial	0	0	0		1,300,000	3,087,000	1,787,000	137.46%
	Condominium	0	1,643,000	1,643,000	0.00%	3,141,500	13,671,665	10,530,165	335.20%
	Business	0	0	0		0	0	0	
<b>HANAIEI</b>	Residential	3,802,200	6,413,000	2,610,800	68.67%	70,649,250	60,434,900	<10,214,350>	<14.46%>
	Vacant Land	0	5,638,000	5,638,000	0.00%	10,914,000	32,291,000	21,377,000	195.87%
	Commercial	0	0	0		0	3,500,000	3,500,000	0.00%
	Condominium	4,697,500	495,000	<4,202,500>	<89.46%>	27,562,300	24,210,330	<3,351,970>	<12.16%>
	Business	0	0	0		35,000	0	<35,000>	<100.00%>

**MLS Sales Statistics**

**Median Sales Price**

Kauai Island		1,216,000	1,222,500	6,500	0.53%	2,126,500	2,065,750	<60,750>	<2.86%>
		<b>MONTH OF</b>		#	%	<b>YEAR</b>		#	%
		<b>October</b>		Increase /	Increase /	<b>TO DATE</b>		Increase /	Increase /
		2009	2010	<Decrease>	<Decrease>	2009	2010	<Decrease>	<Decrease>
<b>ENTIRE</b>	Residential	456,500	550,000	93,500	20.48%	450,000	480,000	30,000	6.67%
	Vacant Land	324,500	385,000	60,500	18.64%	284,500	290,000	5,500	1.93%
	Commercial	0	0	0		950,000	950,000	0	0.00%
	Condominium	435,000	287,500	<147,500>	<33.91%>	407,000	345,750	<61,250>	<15.05%>
	Business	0	0	0		35,000	0	<35,000>	<100.00%>
<b>WAIMEA</b>	Residential	1,500,000	0	<1,500,000>	<100.00%>	379,000	397,500	18,500	4.88%
	Vacant Land	0	0	0		152,500	63,750	<88,750>	<58.20%>
	Commercial	0	0	0		0	0	0	
	Condominium	387,500	0	<387,500>	<100.00%>	364,250	400,000	35,750	9.81%
	Business	0	0	0		0	0	0	
<b>KOLOA</b>	Residential	460,000	0	<460,000>	<100.00%>	499,000	477,500	<21,500>	<4.31%>
	Vacant Land	350,000	254,500	<95,500>	<27.29%>	250,000	250,000	0	0.00%
	Commercial	0	0	0		0	817,500	817,500	0.00%
	Condominium	457,500	275,000	<182,500>	<39.89%>	512,700	400,000	<112,700>	<21.98%>
	Business	0	0	0		0	0	0	
<b>LIHUE</b>	Residential	503,000	520,000	17,000	3.38%	465,000	440,000	<25,000>	<5.38%>
	Vacant Land	0	0	0		254,250	247,000	<7,250>	<2.85%>
	Commercial	0	0	0		1,415,000	1,050,000	<365,000>	<25.80%>
	Condominium	207,750	67,500	<140,250>	<67.51%>	210,000	149,000	<61,000>	<29.05%>
	Business	0	0	0		0	0	0	
<b>KAWAIIHAU</b>	Residential	383,250	397,500	14,250	3.72%	399,000	405,000	6,000	1.50%
	Vacant Land	299,000	317,000	18,000	6.02%	240,000	250,000	10,000	4.17%
	Commercial	0	0	0		650,000	632,500	<17,500>	<2.69%>
	Condominium	430,000	407,500	<22,500>	<5.23%>	370,000	373,000	3,000	0.81%
	Business	0	0	0		0	0	0	
<b>HANAIEI</b>	Residential	514,000	590,000	76,000	14.79%	598,000	640,000	42,000	7.02%
	Vacant Land	0	1,000,000	1,000,000	0.00%	550,000	625,000	75,000	13.64%
	Commercial	0	0	0		0	3,500,000	3,500,000	0.00%
	Condominium	703,750	573,000	<130,750>	<18.58%>	600,000	454,450	<145,550>	<24.26%>
	Business	0	0	0		35,000	0	<35,000>	<100.00%>